

# ANNUAL REPORT

DECEMBER 31, 1943



Home of Hershey's Products

**HERSHEY CHOCOLATE CORPORATION  
AND SUBSIDIARY COMPANY**

**HERSHEY, PENNA.**

HERSHEY CHOCOLATE CORPORATION  
AND SUBSIDIARY COMPANY

EXECUTIVE OFFICES, HERSEY, PA.

OFFICERS

M. S. HERSEY	Chairman of the Board
W. F. R. MURRIE	President
E. F. HERSEY	Treasurer
W. S. CROUSE	Secretary
O. E. BORDNER	Comptroller

DIRECTORS

M. S. HERSEY	Hershey, Pa.
W. F. R. MURRIE	Hershey, Pa.
E. F. HERSEY	Hershey, Pa.
L. W. MAJER	Hershey, Pa.
P. A. STAPLES	Central Hershey, Cuba
W. S. CROUSE	Hershey, Pa.
O. E. BORDNER	Hershey, Pa.

TRANSFER AGENT  
CITY BANK FARMERS TRUST CO.

REGISTRAR  
GUARANTY TRUST COMPANY OF NEW YORK

AUDITORS  
ARTHUR ANDERSEN & CO., NEW YORK, N. Y.

# HERSHEY CHOCOLATE AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEET

### ASSETS

#### CURRENT ASSETS:

Cash.....	\$ 5,268,682.82
U. S. Treasury Certificates of Indebtedness, (including accrued interest thereon).....	5,110,253.68
Accounts receivable .....	\$ 3,743,120.74
Less - Reserve for bad debts and discounts .....	125,532.15
	3,617,588.59
Raw materials, goods in process and finished goods; at the lower of average cost or market .....	12,153,085.76
Total current assets .....	<u>\$26,149,610.85</u>

#### MISCELLANEOUS ASSETS AND DEFERRED ITEMS:

Post-war refund of excess profits tax .....	\$ 655,963.47
Supplies and repair parts.....	388,312.41
Prepaid shipping expenses, insurance, salesmen's advances, etc. ....	128,998.93
	1,173,274.81

#### PLANT AND PROPERTY:

<u>Particulars</u>	<u>Cost</u>	<u>Reserves for Depreciation</u>	<u>Net</u>
Land.....	\$ 114,725.15	\$ -	\$ 114,725.15
Buildings and improvements .....	9,014,021.13	4,360,766.20	4,653,254.93
Machinery, equipment and fixtures .....	<u>13,402,445.03</u>	<u>9,645,667.86</u>	<u>3,756,777.17</u>
	<u>\$22,531,191.31</u>	<u>\$14,006,434.06</u>	<u>\$ 8,524,757.25</u>
Construction in progress .....			25,973.96
			8,550,731.21
			<u>\$35,873,616.87</u>

**NOTE:** The Convertible preference stock is entitled to cumulative dividends at the rate of \$4.00 per share per annum. Upon any distribution of capital assets, the Convertible preference stock is entitled to receive \$50.00 per share (of treasury shares, at December 31, 1943 or \$12,438,356.00 in excess of the stated value of such shares) and accumulate common stock in any distribution of the balance until the Convertible preference stock shall have received a dividend in their opinion, there are no restrictions upon the surplus of the Company by reason of the excess of the preference value of such shares. The surplus accounts, however, are restricted to the extent of the cost of the treasury stock.

# ATE CORPORATION RY COMPANY

EET - - DECEMBER 31, 1943

## LIABILITIES

### CURRENT LIABILITIES:

Accounts payable and accrued liabilities .....	\$ 2,096,284.80
Dividends payable February 15, 1944 on convertible preference and common stock .....	1,021,999.75
Reserve for Federal and state taxes (subject to review by taxing authorities) .....	7,601,436.67
Total current liabilities.....	\$10,719,721.22

### CAPITAL STOCK AND SURPLUS (Note):

#### Convertible preference stock (without par value) -

Authorized and issued, 350,000 shares of which 78,649 shares have been converted into common stock	
Issued and outstanding, 271,351 shares (including 17,507 shares held in treasury) at stated value.....	\$ 271,351.00

#### Common stock (without par value) -

Authorized, 1,000,000 shares of which 271,351 shares are reserved for conversion of convertible preference stock	
Issued and outstanding, 728,649 shares (including 42,900 shares held in treasury) at stated value .....	728,649.00

Surplus at organization .....	\$ 1,000,000.00
Earned surplus .....	3,297,212.48
	24,652,130.86
	\$28,949,343.34

#### Deduct - Treasury stock, at cost -

Convertible preference stock -- 17,507 shares	\$ 1,287,635.19
Common stock ..... -- 42,900 shares	2,507,812.50
	3,795,447.69
	25,153,895.65
	\$35,873,616.87

, plus an extra dividend of \$1.00 per share in any year in which dividends are declared (or paid) on the common stock, amounting in the aggregate to \$12,692,200.00 on the basis of the Convertible preference shares outstanding, exclusive of accumulated and unpaid dividends (if any) before any distribution to the common stock, and shares equally with the total of \$100.00 per share and accumulated and unpaid dividends (if any). Counsel for the Company have advised that, in the event of the Convertible preference shares in any distribution of the capital assets of the Company over the stated period.

**HERSHEY CHOCOLATE CORPORATION  
AND SUBSIDIARY COMPANY**

**SUMMARY OF CONSOLIDATED PROFIT AND LOSS**  
**FOR THE YEAR ENDED DECEMBER 31, 1943**

Particulars	Amount
GROSS PROFIT ON SALES . . . . .	\$17,227,455.42
SHIPPING, SELLING, ADMINISTRATIVE AND GENERAL EXPENSES . . . . .	5,681,428.19
Net profit from operations . . . . .	\$11,546,027.23
OTHER INCOME:	
Profit from scrap and creamery products, discounts and other miscellaneous income, less miscellaneous deduc- tions (\$124,979.04) . . . . .	770,302.14
Net profit before provision for income taxes . . . . .	\$12,316,329.37
PROVISION FOR INCOME TAXES:	
Commonwealth of Pennsylvania income tax . . . . .	\$ 306,369.30
Federal normal and surtax . . . . .	2,813,653.94
Federal excess profits tax (less post-war refund of \$434,151.09) . . . . .	3,907,359.85      7,027,383.09
Net profit carried to earned surplus . . . . .	<u>\$ 5,288,946.28</u>

**NOTES:**

1. The net charge of \$114,000 resulting from the renegotiation settlement for the year 1942 has been included in miscellaneous income deductions in the above income account. With respect to renegotiation for 1943 the company believes that the amount recapturable, if any, will not be sufficiently material to require a provision therefor in the 1943 accounts.
2. Costs and expenses include provision for depreciation of plant and equipment in the amount of \$778,536.00.

**SUMMARY OF CONSOLIDATED EARNED SURPLUS**  
**FOR THE YEAR ENDED DECEMBER 31, 1943**

Earned surplus at December 31, 1942 . . . . .	\$22,689,651.58
Net profit for the year ended December 31, 1943 . . . . .	5,288,946.28
	<u>\$27,978,597.86</u>
Dividends:	
Convertible preference stock (\$5.00 per share) . . . . .	\$ 1,269,220.00
Common stock (\$3.00 per share) . . . . .	2,057,247.00      3,326,467.00
Earned surplus at December 31, 1943 . . . . .	<u>\$24,652,130.86</u>

**ARTHUR ANDERSEN & CO.**  
67 WALL STREET, NEW YORK

To the Board of Directors,

Hershey Chocolate Corporation:

We have examined the consolidated balance sheet of Hershey Chocolate Corporation (a Delaware corporation) and subsidiary company as of December 31, 1943, and the summaries of consolidated profit and loss and earned surplus for the year then ended, have reviewed the system of internal control and the accounting procedures of the companies and, without making a detailed audit of the transactions, have examined or tested accounting records of the companies and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary, except that we were unable to obtain confirmation of certain receivables from United States Government departments and agencies. We satisfied ourselves as to the fairness of the balances of such receivables by extending our tests of the records and documents pertaining thereto.

In our opinion, the accompanying balance sheet and related summaries of profit and loss and earned surplus present fairly the position of Hershey Chocolate Corporation and subsidiary company at December 31, 1943, and the results of their operations for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

New York, N. Y., February 21, 1944.

ARTHUR ANDERSEN & CO.

Chocolate

is Vital to our  
ARMED FORCES



... limited  
quantity for you



Buy War Bonds and Stamps

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Our Stockholders, as individuals, can greatly advance the Company's interest and their own, by using HERSEY'S Products in their homes and recommending them to others.

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